

employee profile



AMERICA'S #1 CONSTRUCTION ACCOUNTING SOFTWARE

BRIAN CANCIAN

Senior Field Trainer / Consultant

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Brian Cancian is a Senior Field Trainer / Consultant at Foundation Software. He started his career with Foundation in 1997 as a Client Service Representative. In that capacity, Mr. Cancian handled phone support. He transitioned into a sales role, where Mr. Cancian assisted existing clients with their conversion into the company's Windows-based system. In 2005, he moved into his current role as a Senior Field Trainer / Consultant.

As a Senior Field Trainer / Consultant, Mr. Cancian is responsible for organizing and holding software pre-implementation meetings with clients, assisting with the initial setup of new accounting system installations, training new clients on software usage, assisting with ongoing software support and providing advanced client training and consulting services.

EXPERIENCE

Mr. Cancian has over ten years of direct experience training contractors on FOUNDATION® for Windows® job cost construction accounting software, performing sales and system demonstrations and providing high-level system consulting services.

EDUCATION

Mr. Cancian attended Cleveland State University and earned a Bachelor of Science in Promotional Communications.

SPEAKING/WRITING EXPERIENCE

Mr. Cancian is a seasoned instructor and has taught at multiple industry conferences, within live classroom environments and online. A small sampling of his courses includes:

- Effective Job Costing
- Data Analysis and Query Building with Microsoft Excel and Word
- Basic Equipment
- Basic Fixed Assets
- What's New in FOUNDATION
- Concepts in Executive Reporting