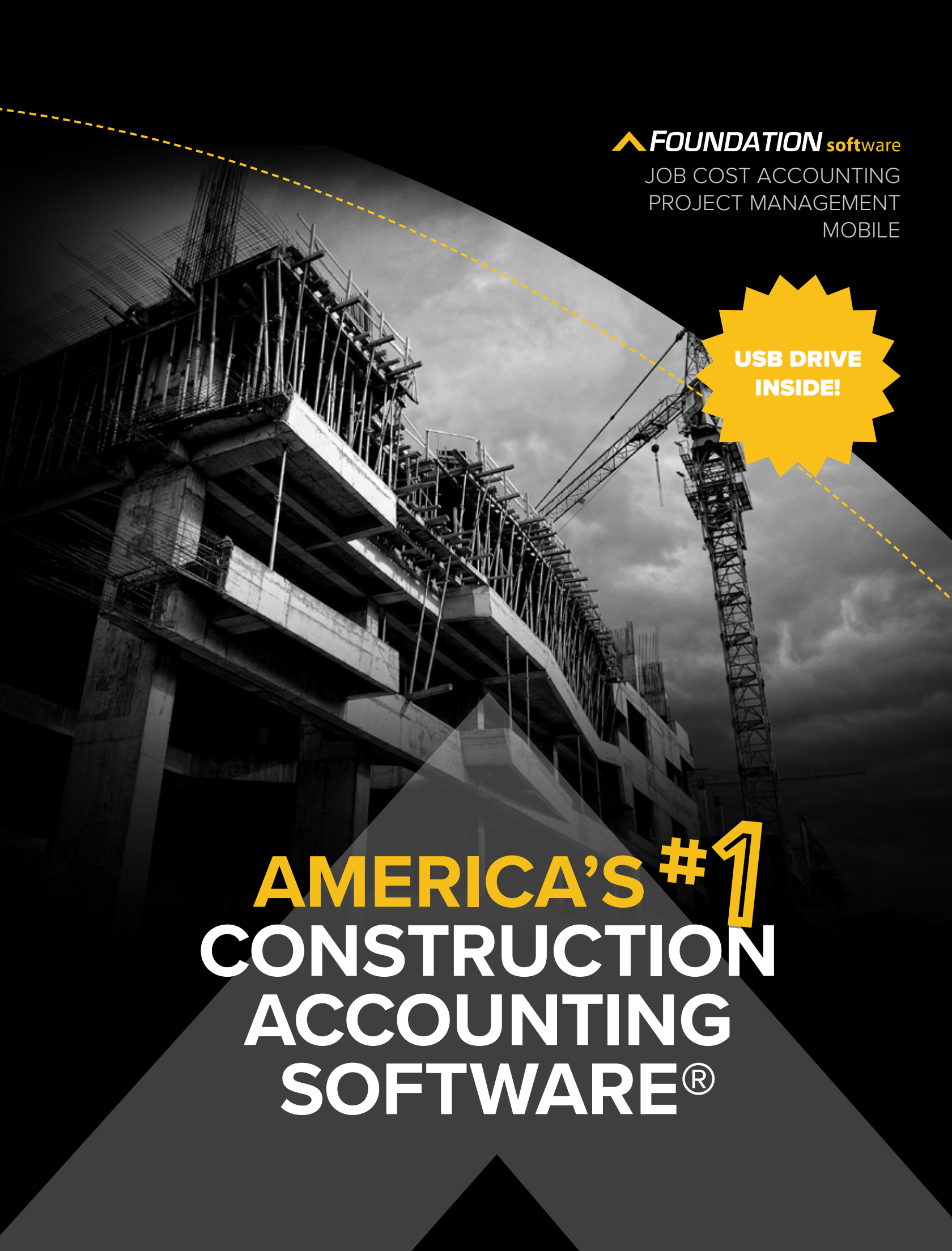




FOUNDATION software

JOB COST ACCOUNTING
PROJECT MANAGEMENT
MOBILE

**USB DRIVE
INSIDE!**

AMERICA'S #1
CONSTRUCTION
ACCOUNTING
SOFTWARE®

Hello. Thanks for taking the time to get to know us!

STEP 1:

PLUG & PLAY

If you haven't seen our software preview yet, now's the time! Just plug our mini drive into your USB, and see what we can do!

STEP 2:

READ THIS!

Take a few moments to flip through the following pages and learn more about how we help contractors like you.

STEP 3:

SCHEDULE A LIVE DEMO

Get a more in-depth product tour and go beyond the video by calling us or visiting us online at www.foundationsoft.com/live

Whether you're switching systems or just exploring,

We're glad you started the conversation. At the end of this guide, you'll decide where to take it from here — watch the product tour again, or schedule a live demonstration, where we'll talk about:

- who you are
- what your needs are
- what you want to accomplish

But you've asked for information — so let's start with who we are: we help contractors run the business side of construction. One way we do that is FOUNDATION®.

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Since 1985, we've been different.

We develop job cost accounting, project management and mobile applications for contractors — but our business isn't software. It's helping your business succeed.

We work with thousands of contractors and hundreds of CPAs across the U.S. Still, we perform all our sales and support in house.

We keep on the current edge in technology — but we never leave our clients behind. We'll even come to you if you need.

We've won multiple awards, for our products, our culture and our support. And we're not done yet.

We speak candidly about our software and your options because your success is always more important to us than a sale.

Now see why being different has made **FOUNDATION®** America's **#1** construction accounting software.



How will you be different?

It starts when we work with you to design an implementation, training and continuing-education strategy to help you thrive for the next five, 10 and 20 years.

Chart a Path to Success.

Your training is tailored to your business, making sure your goals are at the forefront and that your system is customized to work the way you do.

- ✓ Phase 1: Discovery and planning
- ✓ Phase 2: Set-up and framework
- ✓ Phase 3: Practice and testing
- ✓ Phase 4: Going live on FOUNDATION®
- ✓ Phase 5: Settling in and review



Call on Us To Help For Anything!

Our fast, friendly support team walks you step-by-step through troubleshooting, brainstorms creative solutions and connects you to the resources you need — whether you've been with us 10 weeks or 10 years!

Grow With Us.

Once you're up and running, your education continues, with resources aimed at all roles and user levels to make sure you keep progressing toward your business goals.

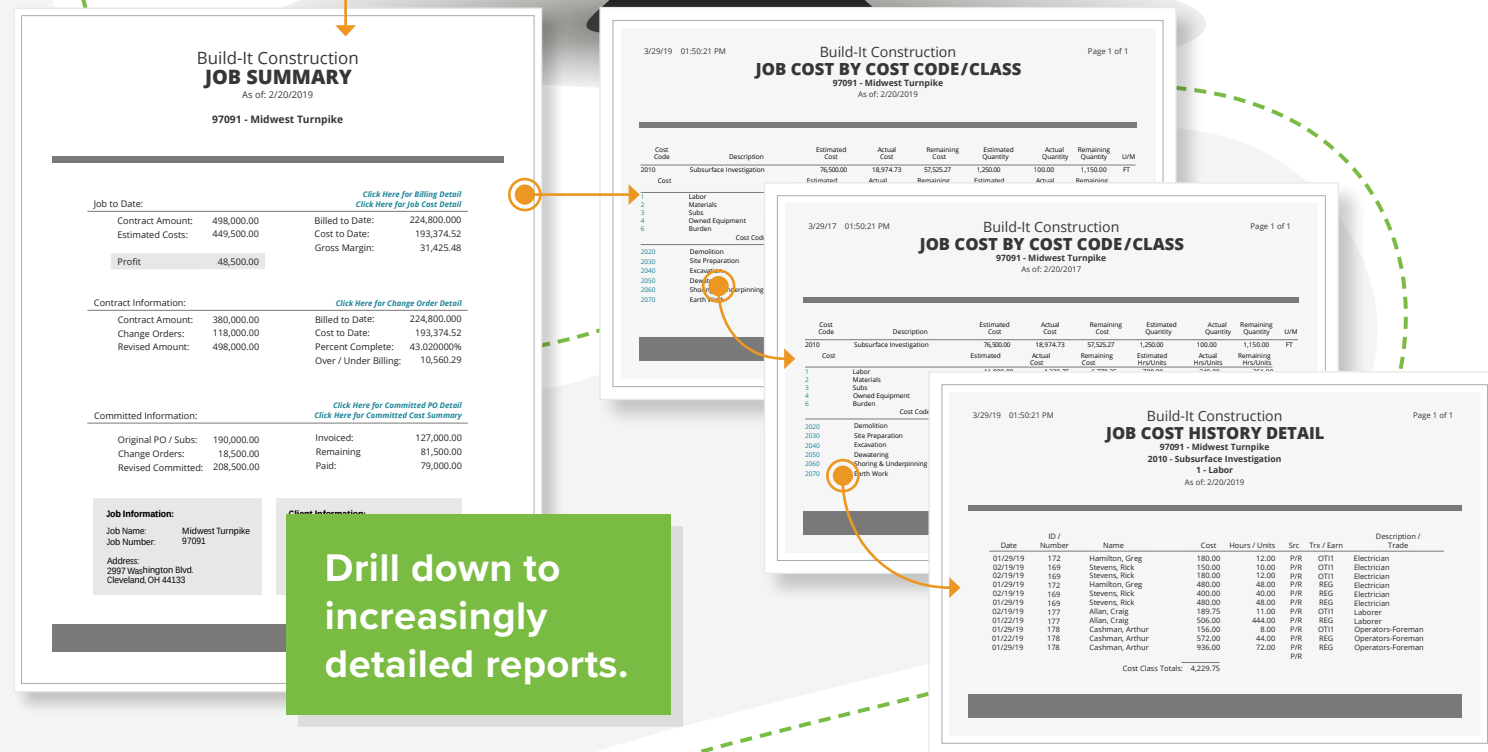
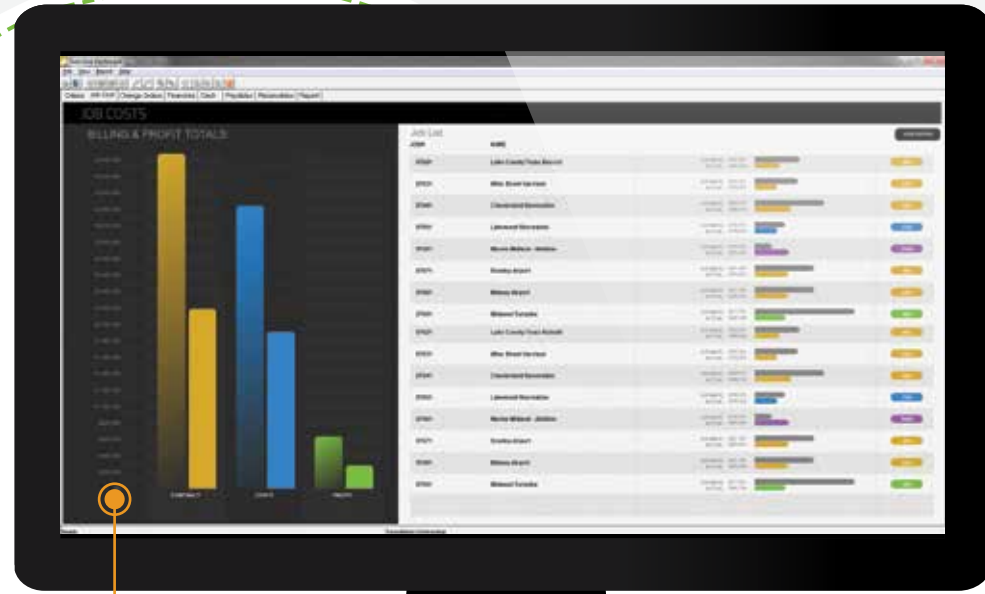
 Access a free library of guides and videos.	 Attend FOUNDATION College classes.	 Enroll in FOUNDATION Success Webinars.	 Bring in expert consulting.	 Develop your skills at user conferences.
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Stand Out.

With over 5,000 construction clients across 50 states, there's only one number that matters to us: 100% of our attention goes to each client.



JOB COSTING



Drill down to increasingly detailed reports.

SUCCESS IS BUILT ON JOB COSTING.

As your business grows, effective job costing becomes critical. Enjoy tailored, multi-layered job costing that truly integrates. Get a detailed look at your projects from numerous angles so the big picture always makes sense.

Track Jobs as They Progress.

Create and manage change orders with status codes, and log cost and quantity projections. Even update job progress right from your mobile device.



Reporting Is Power.

Our Microsoft® SQL Server® database lets you run preloaded and customized job cost reports for any date. Use sort and filter tools to get the information you need the way you need it.

- See detailed job histories.
- Track estimated vs. actual costs.
- Monitor contract statuses and committed costs.
- Report gross profit and cash flows by job.
- View production and projected job labor.
- Review and post over/under billing (WIP).
- Produce job cost estimate summaries.

Play with the DataGenie™ report designer to endlessly create and modify reports.

- Design with a drag-and-drop interface.
- Adjust column widths and custom headers.
- Define key equations plus your own calculations.
- Sort and filter by job, client, PM and more.

HIGHLIGHTS

Enter detailed job budgets.

Import from your estimating software or custom Excel files.

Track change orders by status.

Design custom job cost and transaction reports.

Convert RFCs to change orders.

Create custom, printable change orders.

Drill down within reports for greater detail.

Review over/under billing (WIP) reports.

Allocate overhead.

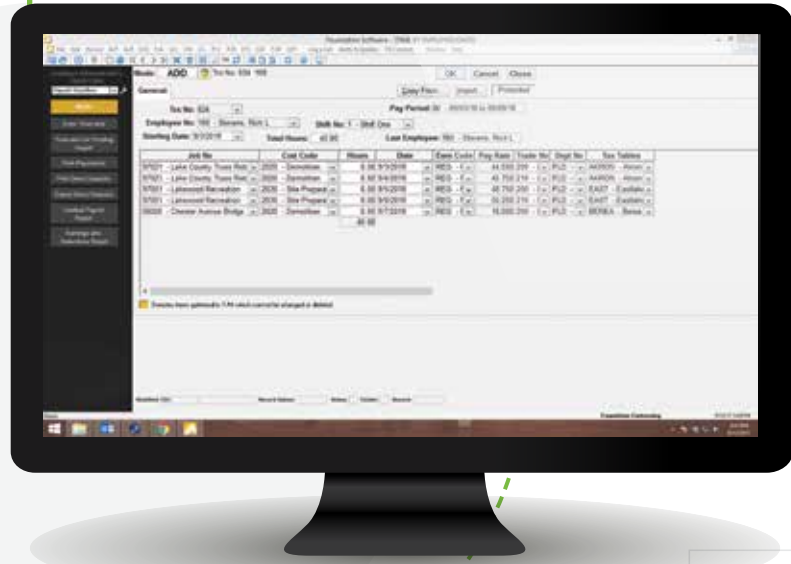
Sort and filter by user-defined criteria.

Run date-sensitive estimated vs. actual reports.

Prevent cost overruns with custom conditional alerts.

Update quantities complete from the field with FOUNDATION mobile®.

FOR A LIVE DEMO, CALL US AT (800) 246-0800.



SIMPLIFY YOUR COMPLEX PAYROLL.

Simplify your most complex payroll — whether certified payroll and prevailing wage or unions and multiple states.

6/31/19 01:50:21 PM Build-It Construction
WORKERS' COMPENSATION REPORT
06/01/2018 to 05/31/2019

STATE: OH

Employee	Earn Code	Hours Worked	Gross Earnings	Earnings Exposure	Rate	Premium
4510 - Operator						
178 - Cashman, Arthur A	OVT	44.000	858.00	858.00	10.00000	6.00
178 - Cashman, Arthur A	REG	1,377.000	38,647.80	38,647.80	10.00000	3.86
181 - Sommerville, Drew A	REG	1,411.000	31,683.40	31,683.40	10.00000	3.16
190 - Brandon, Michael A	REG	1,228.000	28,182.00	28,182.00	10.00000	2.81
194 - O'Conner, Kevin M	REG	1,228.000	24,961.20	24,961.20	10.00000	2.49
* Class 4510 - Operator Totals	REG	5,244.000	123,474.40	123,474.40		12.34
	OVT	44.000	858.00	858.00		6.00
Total		5,288.000	124,332.40	124,332.40		12.43
5501 - Electrician						
169 - Stevens, Rick L	OVT	32.000	480.00	480.00	8.00000	3.20
169 - Stevens, Rick L	REG	1,435.000	41,572.96	41,572.96	8.00000	3.32
172 - Hamilton, Greg T	REG	1,415.000	41,029.44	41,029.44	8.00000	3.26
* Class 5501 - Electrician Totals	REG	2,850.000	82,602.40	82,602.40		6.60
	OVT	32.000	480.00	480.00		3.20
Total		2,882.000	83,082.40	83,082.40		6.64
5560 - Laborer						
177 - Allan, Craig W	OVT	18.000	310.50	310.50	7.00000	21.74
177 - Allan, Craig W	REG	1,493.000	36,099.00	36,099.00	7.00000	2.52
180 - Kenney, Emil L	REG	1,511.000	23,281.75	23,281.75	7.00000	1.62
183 - Rice, Kevin M	REG	1,356.000	35,746.91	35,746.91	7.00000	2.50
184 - Dunning, Donald R	REG	1,494.000	24,286.98	24,286.98	7.00000	1.70
185 - Miller, Susan F	REG	1,417.000	28,446.25	28,446.25	7.00000	1.99
186 - Smith, Michael C	REG	1,445.000	34,912.50	34,912.50	7.00000	2.44
192 - Edwards, Robert W	REG	1,211.000	30,608.71	30,608.71	7.00000	2.14
* Class 5560 - Laborer Totals	REG	9,927.000	213,382.10	213,382.10		14.93
	OVT	18.000	310.50	310.50		21.74
Total		9,945.000	213,692.60	213,692.60		14.95
8810 - Office						
170 - Smith, Rebecca L	REG	0.000	32,691.00	0.00	5.00000	
173 - Cramer, Jennifer P	REG	0.000	7,191.00	0.00	5.00000	
179 - Nowak, Elizabeth G	REG	680.000	4,250.00	4,250.00	5.00000	21.74
182 - Haller, Jessica D	REG	680.000	5,780.00	5,780.00	5.00000	21.74
* Class 8810 - Office Totals	REG	1,360.000	49,912.00	10,030.00		50.00
Total		1,360.000	49,912.00	10,030.00		50.00
*** State OH Totals	REG	19,381.000	469,370.90	429,488.90		34,394.33
	OVT	94.000	1,648.50	1,648.50		145.94
Total		19,475.000	471,019.40	431,137.40		34,540.27
**** Grand Totals	REG	19,381.000	469,370.90	429,488.90		34,394.33
	OVT	94.000	1,648.50	1,648.50		145.94
Total		19,475.000	471,019.40	431,137.40		34,540.27

Make Timecards Work for You.

Include different trades, jobs, unions, rates and more, all on a single timecard you can customize. Even capture, review and submit time from the field for your whole crew with FOUNDATION mobile®.



Find and File the Reports You Need.

Generate reports for any date range at any time, with filter and sorting options by employees, jobs, earn codes and more.



Print or e-file official certified payroll formats.



Choose among numerous proofing reports.



See earnings and deductions in detail.



Summarize wages, taxes and deductions.



Review union deductions and fringes.



Account for workers' comp amounts.



Certify state and agency minority compliance.



File electronic or print W-2s.



Comply with health care reporting.

3/29/19 01:50:21 PM Build-It Construction
UNION DEDUCTIONS/FRINGES REPORT
12/26/18 to 01/22/19
Laborers Local 480
34-1548751

Page 1 of 1

Emp. Name	Trade	SS No	Earn Type	01/01	01/08	01/15	01/22	Hours	Earnings	DUES	APPRFND	NEBF	VACATION	H&W	PENSION
Allan, Craig W	Laborer	177	Overtime Reg			8.00	8.00	16.00	504.00				120.00	14.40	96.00
						40.00	40.00	80.00	1,680.00				9.60	307.20	
								96.00	2,184.00					417.60	
Brandon, Michael A	Laborer	190	Overtime Reg			4.00	4.00	15.00	252.00				120.00	13.20	88.00
						40.00	40.00	40.00	1,680.00				8.80	281.60	
								88.00	1,932.00					382.80	
Kenney, Emily L	Laborer	180	Overtime Reg			15.00	15.00	15.00	607.50				120.00	16.50	110.00
						40.00	40.00	40.00	1,680.00				11.00	352.00	
								110.00	1,687.50					478.50	
Smith, Michael C	Laborer	186	Overtime Reg			15.00	15.00	15.00	504.00				120.00	14.40	96.00
						40.00	40.00	40.00	1,680.00				9.60	307.20	
								96.00	2,184.00					417.60	
						195.00		7,987.50							
						195.00		390.00							

HIGHLIGHTS

Generate automatic certified payroll.

Get help from health care reporting tools.

Capture mobile timecards.

Customize timecard designs.

Run checks and ACH direct deposits.

Correct entry errors efficiently.

Go back in time with date-sensitive reporting.

Schedule misc. deductions with limits.

Create custom earning types.

Set home/away logic for cross-union jobs.

Track vacation accruals.

Watch payroll seamlessly flow into your job costing and G/L.

FOR A LIVE DEMO, CALL US AT (800) 246-0800.



ACCOUNTS RECEIVABLE

EASIER, FASTER BILLINGS.

Track and receive payments more easily — in the billing format you need — to keep cash flowing.



Bill Your Way.

Invoice customers however your business operates — AIA, unit price, lump sum, percent complete, service, or time and material.

- ⇒ Hold, track and release retainage.
- ⇒ Design custom invoices with your company logo.
- ⇒ Print AIAs on standard G702 and G703 forms.
- ⇒ Schedule recurring invoices.
- ⇒ Reverse invoices in one step, and easily make adjustments.

- ⇒ Record cash receipts against invoices for full audit trails.
- ⇒ Print lien waivers.
- ⇒ Generate credit memos.

Explore Extensive Reporting.

Manage your customers and receivables with date-sensitive reports built for filtering and sorting. Then, drill down to individual invoices for immediate transaction-level detail.

- ✓ View A/R aging and retainage by job.
- ✓ Report cash receipts by account.
- ✓ Trace invoice transaction histories.
- ✓ Monitor sales tax liabilities.
- ✓ Generate detailed customer lists.
- ✓ Report due or past-due invoices right to your inbox.

Enhance your invoices with a customized look and logo.



ACCOUNTS PAYABLE

TRACK ALL YOUR PAYMENTS.

Stay on top of vendors and invoices with a date-sensitive system driven by a powerful SQL Server® database.

Spend Less Time on Invoices.

Manage invoices simply and efficiently. Reduce data entry with conditional defaults, and cut out errors with optional image scanning and approval routing.

- ⇒ Track retainage.
- ⇒ Receive payment-due notifications.
- ⇒ Automatically check for errors.
- ⇒ Schedule recurring invoices.
- ⇒ Set alerts for due, approaching-due or past-due invoices.
- ⇒ Run checks by invoice or in batches.
- ⇒ Void checks and reverse or correct invoices instantly.
- ⇒ Record credit memos.
- ⇒ Print lien waivers.

Track More With Better Reports.

Stay on top of your payables at all times with reports organized by vendor, job and more — and drill down to invoice-level detail.

- ✓ Monitor A/P aging by job.
- ✓ View cash requirements for any date.
- ✓ Detail complete invoice histories.
- ✓ Keep a handle on sales tax liabilities.
- ✓ Print or e-file 1099s.
- ✓ Customize vendor lists.

Drill down to the original invoice.

2/20/19 01:50:21 PM Build-It Construction
ACCOUNTS PAYABLE AGING REPORT
As of: 1/30/2019 Page 1 of 1

Age Based On Invoice Date
Sort by Job Name

Job No	Name	Total	0 - 30 days	31 - 60 days	61 - 90 days	91 + days	Retainage
97071	Bradley Airport	44,465.00	44,465.00	0.00	0.00	0.00	0.00
97041	Chesterland Renovation	20,000.00	10,000.00	0.00	10,000.00	0.00	0.00
97021	Lake County Truss Rebuild	59,876.20	0.00	27,030.00	28,989.90	0.00	3,856.30
97051	Lakewood recreation	39,182.30	0.00	23,630.00	9,673.20	0.00	5,879.10
97081	Midway Airport	35,675.00	20,075.00	0.00	0.00	15,600.00	0.00
97091	Wine Street Harrison	57,222.00	0.00	26,992.00	0.00	30,230.00	0.00
Grand Total		256,420.50	74,540.00	77,652.00	48,663.10	45,830.00	9,735.40

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97041	Chesterland Renovation	20,000.00	10,000.00	0.00	10,000.00	0.00	0.00
97021	Lake County Truss Rebuild	59,876.20	0.00	27,030.00	28,989.90	0.00	3,856.30
97051	Lakewood recreation	39,182.30	0.00	23,630.00	9,673.20	0.00	5,879.10
97081	Midway Airport	35,675.00	20,075.00	0.00	0.00	15,600.00	0.00
97091	Wine Street Harrison	57,222.00	0.00	26,992.00	0.00	30,230.00	0.00
Grand Total		256,420.50	74,540.00	77,652.00	48,663.10	45,830.00	9,735.40

2/20/19 01:50:21 PM Build-It Construction
ACCOUNTS PAYABLE AGING REPORT
As of: 1/30/2019 Page 1 of 1

Age Based On Invoice Date
Sort by Job Name

Job No	Name	Total	0 - 30 days	31 - 60 days	61 - 90 days	91 + days	Retainage
97071	Bradley Airport	44,465.00	44,465.00	0.00	0.00	0.00	0.00
97041	Chesterland Renovation	20,000.00	10,000.00	0.00	10,000.00	0.00	0.00
97021	Lake County Truss Rebuild	59,876.20	0.00	27,030.00	28,989.90	0.00	3,856.30
97051	Lakewood recreation	39,182.30	0.00	23,630.00	9,673.20	0.00	5,879.10
97081	Midway Airport	35,675.00	20,075.00	0.00	0.00	15,600.00	0.00
97091	Wine Street Harrison	57,222.00	0.00	26,992.00	0.00	30,230.00	0.00
Grand Total		256,420.50	74,540.00	77,652.00	48,663.10	45,830.00	9,735.40

2/20/19 01:50:21 PM Build-It Construction
ACCOUNTS PAYABLE AGING REPORT
As of: 1/30/2019 Page 1 of 1

Age Based On Invoice Date
Sort by Job Name

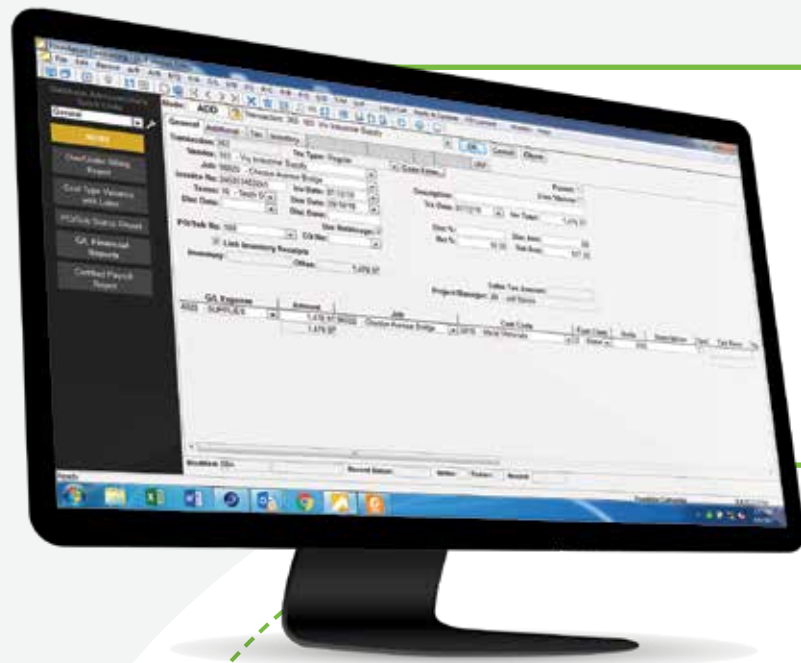
Job No	Name	Total	0 - 30 days	31 - 60 days	61 - 90 days	91 + days	Retainage
97071	Bradley Airport	44,465.00	44,465.00	0.00	0.00	0.00	0.00
97041	Chesterland Renovation	20,000.00	10,000.00	0.00	10,000.00	0.00	0.00
97021	Lake County Truss Rebuild	59,876.20	0.00	27,030.00	28,989.90	0.00	3,856.30
97051	Lakewood recreation	39,182.30	0.00	23,630.00	9,673.20	0.00	5,879.10
97081	Midway Airport	35,675.00	20,075.00	0.00	0.00	15,600.00	0.00
97091	Wine Street Harrison	57,222.00	0.00	26,992.00	0.00	30,230.00	0.00
Grand Total		256,420.50	74,540.00	77,652.00	48,663.10	45,830.00	9,735.40

2/20/19 01:50:21 PM Build-It Construction
ACCOUNTS PAYABLE AGING REPORT
As of: 1/30/2019 Page 1 of 1

Age Based On Invoice Date
Sort by Job Name

Job No	Name	Total	0 - 30 days	31 - 60 days	61 - 90 days	91 + days	Retainage
97071	Bradley Airport	44,465.00	44,465.00	0.00	0.00	0.00	0.00
97041	Chesterland Renovation	20,000.00	10,000.00	0.00	10,000.00	0.00	0.00
97021	Lake County Truss Rebuild	59,876.20	0.00	27,030.00	28,989.90	0.00	3,856.30
97051	Lakewood recreation	39,182.30	0.00	23,630.00	9,673.20	0.00	5,879.10
97081	Midway Airport	35,675.00	20,075.00	0.00	0.00	15,600.00	0.00
97091	Wine Street Harrison	57,222.00	0.00	26,992.00	0.00	30,230.00	0.00
Grand Total		256,420.50	74,540.00	77,652.00	48,663.10	45	

PURCHASE ORDERS / SUBCONTRACTS



CONTROL PROJECT EXPENSES.

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- ≡ Summarize job activity with POs and subcontracts.

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- ≡ Customize G/L transaction reports.
- ≡ Consolidate multi-company financials.



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Build-It Construction
INCOME STATEMENT
02/01/19 to 02/29/19

	Current Fiscal Year			
	Current Period	%	YTD	%
Income				
4010 - Contract Income	907,950	99.7	1,724,232	99.8
4080 - Discounts Taken	2,925	0.3	2,925	0.2
Total Income	910,875	100.0	1,727,157	100.0
Direct Job Expenses				
5010 - Subcontractors	227,414	25.0	395,916	22.9
5020 - Supplies	60,975	6.7	258,419	15.0
5030 - Purchases	7,900	0.9	17,900	1.0
5040 - Licenses	0	0.0	11,151	0.6
5062 - Field Labor	229,389	25.2	409,851	23.7
4070 - Materials	242,912	26.7	384,150	22.2
5075 - Rental Equipment	9,416	1.0	30,973	1.8
5076 - Owned Equipment	0	0.0	10,000	0.6
5082 - FICA Field	5,309	0.6	9,618	0.6
5083 - FICA Supervisors	8,280	0.9	16,561	1.0
5084 - FICA Administrative	310	0.0	620	0.0
5092 - FUTA Expense	312	0.0	851	0.0
5093 - SUTA Expense	2,922	0.3	6,913	0.4
5120 - Union Benefits	24,002	2.6	44,151	2.6
5150 - Workers' Comp Expense	(118)	0.0	(204)	0.0
Total Direct Job Expenses	819,023	89.9	1,596,870	92.5

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Build-It Construction
OVER/UNDER BILLING REPORT
As of: 1/30/2019

Job No	Name	Contract A	Est-Cost B	Profit C=A-B	Total Cost D	% Comp E=(D/B)*100	Profit F=(A-E)*100/D	Billing G	Billings Over/Under H=G-F	Over/Under Billing I=H-F
97071	Bradley Airport	603,700	481,469	122,231	270,221	56.12%	68,601	287,554	17,333	-51,268
97041	Chesterland Renovation	650,000	585,000	65,000	534,871	91.43%	59,430	526,000	-8,871	-48,301
97021	Lake County Truss Rebuild	375,000	313,500	61,500	278,811	88.93%	54,605	352,000	-73,189	-18,494
97051	Lakewood Recreation	250,000	215,000	35,000	195,811	91.07%	31,876	207,000	-11,189	-20,687
97061	Marine Midland - Addition	157,000	135,500	21,500	72,280	53.34%	11,469	90,000	-17,720	-6,251
97081	Midway Airport	553,700	481,469	72,231	377,474	78.40%	56,629	440,000	-62,526	-5,897
97091	Midwest Turnpike	498,000	449,500	48,500	193,375	43.02%	20,865	224,800	-31,425	-10,560
97031	Wine Street Harrison	200,000	180,000	20,000	140,509	78.06%	15,612	187,678	-47,169	-31,557
Job Cost Totals:		3,787,400	3,841,430	-54,030	2,663,363		310,177	3,345,031	-351,668	-67,405

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Build-It Construction
CASH FLOW BY JOB
As of: 1/30/2019

Job No	Name	Total Contract Amount	Total Estimated Costs	Estimated Gross Profit	Billings to Date	Costs to Date	Cash Collected to Date	A/P Cash Paid to Date	P/R Cash Paid to Date	Net Cash Flow
97071	Bradley Airport	603,700.00	481,469.00	122,231.00	287,551.00	270,221.32	200,000.00	62,050.00	114,035.32	23,914.68
97041	Chesterland Renovation	650,000.00	585,000.00	65,000.00	534,871.24	260,000.00	131,904.66	40,788.24	40,788.24	87,307.10
97021	Lake County Truss Rebuild	375,000.00	313,500.00	61,500.00	278,353.31	90,000.00	29,135.48	27,098.31	23,766.21	33,766.21
97051	Lakewood Recreation	250,000.00	215,000.00	35,000.00	195,811.00	500.00	56,928.70	76,304.00	-132,732.70	-132,732.70
97061	Marine Midland - Addition	157,000.00	135,500.00	21,500.00	72,280.00	65,000.00				65,000.00
97081	Midway Airport	553,700.00	481,469.00	72,231.00	377,474.56	94,000.00	70,840.00	110,958.56	87,788.56	87,788.56
97091	Midwest Turnpike	498,000.00	449,500.00	48,500.00	193,374.52	119,500.00	79,000.00	20,104.52	20,995.48	20,995.48
97031	Wine Street Harrison	200,000.00	180,000.00	20,000.00	187,677.50	140,508.66	49,000.00	30,615.00	24,333.66	-5,948.66
Totals		3,287,400.00	2,841,438.00	445,962.00	2,315,028.50	2,062,893.61	878,000.00	460,473.84	413,622.61	3,903.55

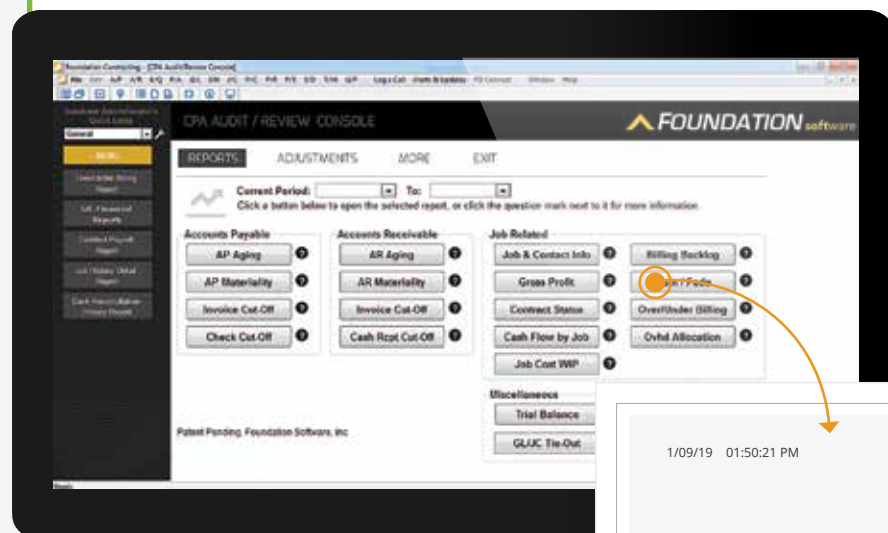


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Build-It Construction
JOB OVERHEAD ALLOCATION REPORT
01/01/2018 to 12/31/2018

Job No	Job Name	Total Income	Mat/Sub Costs	Labor Costs	Other Costs	Total Costs	Gross Profit	Profit %	Allocated Overhead	Overhd % (based on labor)	Net Income	Income Percent
95999	Main Avenue Bridge	233,000	19,000	56,638	109,184	184,822	48,178	21	36,248	9	11,930	5
96001	Wolff Municipal Bridge	73,000	28,319	19,753	32,433	80,505	-7,505	-10	12,642	3	-20,147	-28
96010	Cuyahoga County Historical	484,600	191,356	85,118	83,226	359,700	124,900	26	54,475	14	70,425	15
96020	Chester Avenue Bridge	494,500	254,252	72,477	85,336	412,065	82,435	17	46,385	12	36,050	7
96030	Stevens River Bridge	320,000	126,674	63,131	61,167	250,972	69,028	22	40,403	10	28,625	9
96040	Rehab of Erie Hospital	1,056,000	655,981	75,669	171,604	903,254	152,746	14	48,428	12	104,318	10
97001	I-480 Underpass	143,500	58,674	28,347	25,297	112,318	31,182	22	18,142	5	13,040	9
97011	Turnpike	116,000	37,510	34,249	24,033	95,792	20,208	17	21,919	5	-1,711	-1
97021	Lake County Truss Rebuild	182,000	77,317	47,534	33,502	158,353	23,647	13	30,421	8	-6,774	-4
97031	Wine Street Harrison	137,678	69,682	35,597	39,884	145,163	-7,485	-5	22,782	6	-30,267	-22
97041	Chesterland Renovation	286,000	142,720	57,949	60,503	261,172	24,828	9	37,087	9	-12,259	-4
97051	Lakewood Recreation	207,000	94,811	51,356	32,144	178,311	28,689	14	32,868	8	-4,179	-2
Total:		3,733,278	1,756,296	627,818	758,313	3,142,427	590,851	16	401,800	100	189,051	5
Unallocated Overhead 0.00												



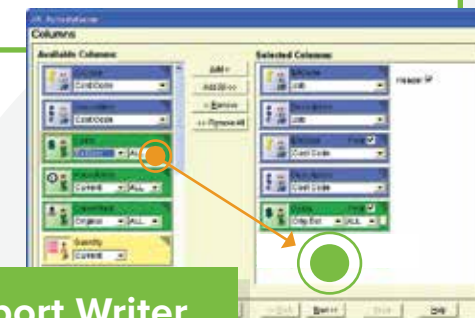
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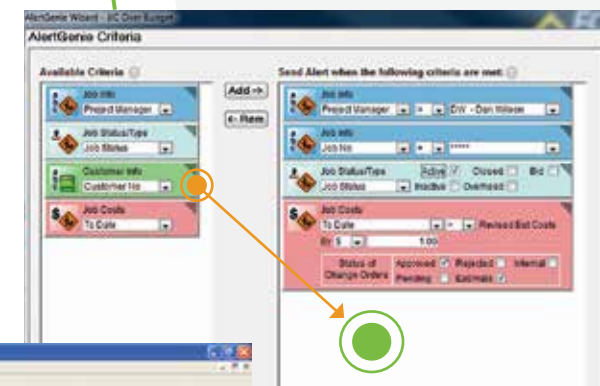
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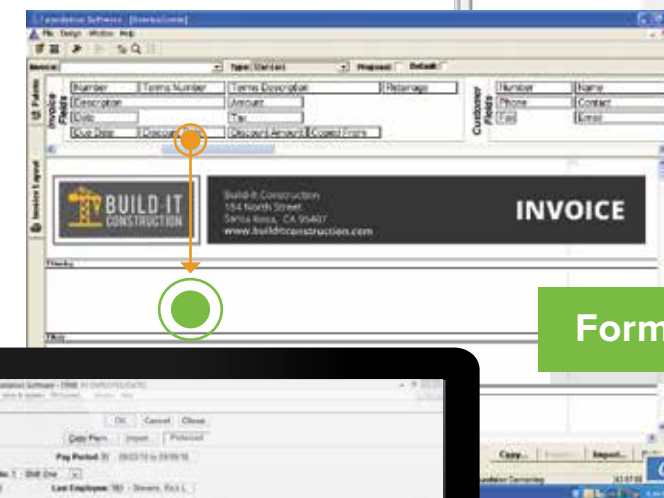
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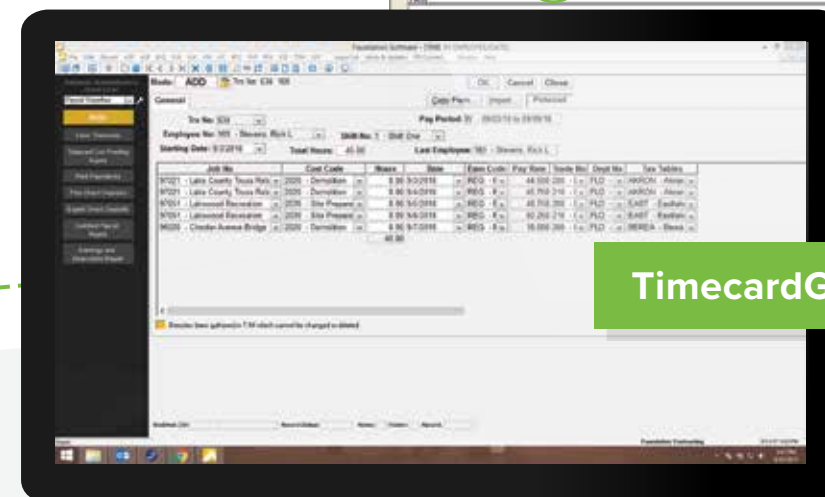
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Build-It Construction
17999 Foltz Industrial Parkway
Strongsville, OH 444149
builditconstruction.com

CHANGE ORDER

DATE: 1/20/2019
CHANGE ORDER: 111
JOB: Midwest Turnpike
2997 Washington Blvd.
Santa Rosa, CA 95407

Danders Corporation
258 North Street
Santa Rosa, CA 95407

INTERNAL JOB NO	CUSTOMER JOB NO	CUSTOMER
97091		

QTY	DESCRIPTION	U/M	RATE
1	This change order is for the use of Equipment number B-102 (Dozer). The cost is a flat fee of \$8,000.00 for three weeks.		0.00

CURRENT CHANGE ORD

ORIGINAL CONTR

PREVIOUS CHANGE ORD

REVISED CONTRACT AMO

2/20/19 01:50:21 PM



Build-It Construction
17999 Foltz Industrial Parkway
Strongsville, OH 444149

Build-It Construction SUBMITTAL LOG

Page 1 of 1

Submittal #	Rev	Description	Start	Due	Status	Response Dates	From	To	Return	Forward	BIC
1		Review Electrical Brand and Size	03/19/12	03/29/12	Open	03/19/12	03/19/12				Andil, Steve
2		Mechanical Specs	03/21/12	03/27/12	Open	03/19/12	03/20/12				Ode, Chad
3		Specs Request for Lighting Fixtures	03/05/12	03/09/12	Revise & Resubmit	03/05/12	03/05/12	03/07/12	03/09/12		
3	1	Revise & Resubmit			Revise & Resubmit	03/12/12	03/12/12	03/13/12	03/14/12		
4		Electrical Detail for Food Court Section Concourse C	03/19/12	03/30/12	Open	03/20/12	03/20/12				Febus, Tom

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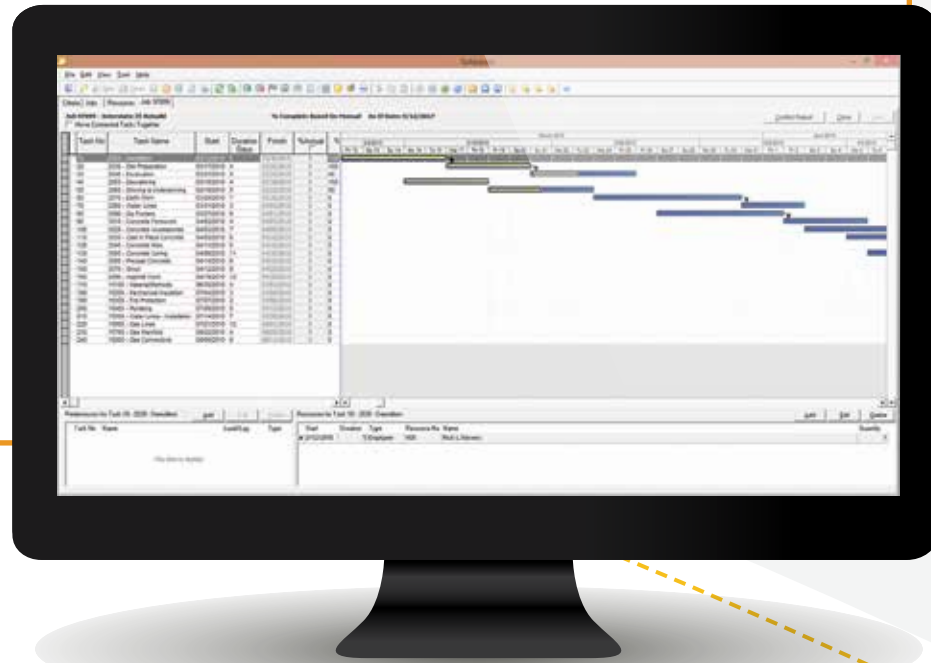




SCHEDULING

MASTER YOUR RESOURCES.

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Track Tasks and Resources.



Set up easy-to-read project schedules.



Pinpoint resource requirements with Gantt charts.



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EQUIPMENT

Turn on Heavy-Duty Tracking.

Track equipment usage, automate work orders, and calculate profits and depreciation.

- ✓ Capture usage, idle time, downtime, location, condition and more from your mobile device.
- ✓ Monitor operating expenses like fuel, insurance, service and depreciation.
- ✓ Schedule routine service and maintenance costs.
- ✓ Track fuel purchases, storage tank quantities and consumption per equipment.
- ✓ Integrate seamlessly with job costing and payroll.

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Build-It Construction EQUIPMENT HISTORY PER ITEM - SUMMARY

01/01/19 TO 04/30/19

Equipment: 100 - D4-B Dozer
Category 100 - Dozers

Usage			
	Hours	Type	J/C Rate
	96.00	Usage	120.00
Total Usage:	96.00		11,520.00

Service/Maintenance	
Service/Exp Code	Amount
GENERAL - General Repairs	6,226.25
Total Service/Maintenance:	6,226.25

Expense/Overhead	
Service/Exp Code	Amount
DEP - Depreciation	1,625.00
Total Expense/Overhead:	1,625.00

Income Summary	
Income based on (Billing Rate 200.00)	19,200.00
Income:	19,200.00
Service/Maintenance Expense:	6,226.25

3/29/19 01:50:21 PM Page 1 of 1

Build-It Construction EQUIPMENT PROFIT REPORT

Equipment	Usage Hours	Average Hrly Cost	Usage Dollars	Average Bill Rate	Billing Dollars	Gross Profit	Service Cost	Fuel Cost	Overhead	Net Profit
100 - D4 - B Dozer	110.00	120.00	13,200.00	196.82	21,650.00	8,450.00	6,226.25		1,625.00	598.75
102 - D3 - B Dozer	79.00	70.96	5,606.00	139.56	11,025.00	5,419.00	4,614.25		725.00	79.75
104 - D6 - Dozer	70.00	89.71	6,280.00			-6,280.00				-6,280.00
Report Totals:	259.00	96.86	25,086.00	126.16	32,675.00	7,589.00	10,840.50	.00	2,350.00	-5,601.50

08/07/2019 09:56:25 AM Page 1 of 2

Build-It Construction DEPRECIATION HISTORY REPORT

*** Transaction Detail ***
MONTH - Monthly Book

Sorted by Asset No

Trx No	Description	Date	Amount	G/L Depreciation Accounts Expense	Accumulated
102 - D3 - B Dozer					
100	GENERATE DEPRECIATION	08/31/17	1,033.33	4345	1300
101	GENERATE DEPRECIATION	09/30/17	1,033.33	4345	1300
102	GENERATE DEPRECIATION	10/31/17	1,033.33	4345	1300
103	GENERATE DEPRECIATION	11/30/17	1,033.33	4345	1300
Asset Total:			4,133.32		
104 - D6 - Dozer					
100	GENERATE DEPRECIATION	08/31/17	5,833.33	4345	1300
101	GENERATE DEPRECIATION	09/30/17	5,833.33	4345	1300
102	GENERATE DEPRECIATION	10/31/17	5,833.33	4345	1300
103	GENERATE DEPRECIATION	11/30/17	5,833.33	4345	1300
Asset Total:			23,333.32		



FIXED ASSETS

Know Your Assets.

Acquire, depreciate and retire your fixed assets with confidence, using a range of sound accounting principles.

- ✓ Track purchase price, salvage value, market value and much more.
- ✓ Monitor depreciation using book and tax types.
- ✓ Choose from GAAP and tax-recognized depreciation methods.
- ✓ Access helpful depreciation and valuation reports.

INVENTORY

KEEP STOCK OF YOUR ITEMS.

Always have a handle on item orders, quantities, price levels and locations — all in harmony with your job costing, purchasing and invoicing.

Maintain alternate stocking locations with no problem.

PICKING TICKET

2/20/19 01:50:21 PM
Build-It Construction
17999 Foltz Industrial Parkway
Strongsville, OH 44149

Sold To: Hopkins Airport

Entered By: DBA

Transaction No: 127
Job No: 12
Date: 08/07/19

Notes:

Item No	Description	Delivery UM	Delivery Quantity	Initials	Bin/Location
1 100	Fuse	LF	200.		
2 321	#10 Bare Solid Wire	FT	1,000.		
3 322	#12 Bare Solid Wire	FT	750.		
4 200	1/8" Copper Pipe	LF	450.		
5 204	1/8" Pipe T Connector	PC	800.		

Maintain alternate stocking locations with no problem.

INVENTORY SUMMARY REPORT

3/29/19 01:50:21 PM Build-It Construction
01/01/18 To 12/31/18 Page 1 of 1

Unit Cost based on: Average Cost by Warehouse Purchases and Transfers in from Warehouses only *Based on Control File of History Starting on

Item Number	Stock UM	Description	W/H	Beginning	Purchased	Used	Transferred	Ending	Unit Cost	\$ Valuation
12	PKG	60 Amp 4 Wire/Pole Receptacle	601	65.000000				65.000000	1.200000	78.00
Item 12 Total:				65.000000				65.000000	1.200000	78.00
104	PC	Resistor 12000 OHM	601	24.000000				24.000000	7.000000	168.00
Item 104 Total:				24.000000				24.000000	7.000000	168.00
200	LF	1/8" Copper Pipe	601	50.000000				50.000000	3.250000	162.50
Item 200 Total:				50.000000				50.000000	3.250000	162.50
202	EA	1/4 Tube Nut	601	15.000000				15.000000	62.000000	930.00
Item 202 Total:				15.000000				15.000000	62.000000	930.00
297	PKG	24 Vac Coil	100		2.000000			2.000000	361.060000	724.12
Item 297 Total:					2.000000			2.000000	361.060000	724.12
321	FT	#10 Bare Solid Wire	100	1,230.000000	580.000000			650.000000	2.045292	1,329.44
Item 321 Total:				1,230.000000	580.000000			650.000000	2.045292	1,329.44
322	FT	#12 Bare Solid Wire	100	503.000000	303.000000			200.000000	1.505388	301.06
Item 322 Total:				503.000000	303.000000			200.000000	1.505388	301.06
497	PC	Gray-Fully Insulated Connector	100		25.000000			25.000000	8.000000	205.75
Item 497 Total:					25.000000			25.000000	8.000000	205.75
Report Total:										3,908.87

Get the Most From Your Inventory.

Scale your inventory management with your growing business.

- Define a limitless number of items and categories.
- Set different units of measure for purchasing, stock and delivery.
- Track multiple pricing levels.
- Use multiple stocking locations, warehouses and trucks.
- Import from services like TRA-SER and EPIC Pricing System™.

Report Everything on Every "Thing."

Know what it is, where it is and how much it is with sortable, filterable reports.

- View detailed inventory and receipt histories.
- Analyze item profitability.
- Review inventory reconciliations.
- Detail your inventory with custom item lists.

FOR A LIVE DEMO, CALL US AT (800) 246-0800.

TIME & MATERIAL BILLING

Master Your Markups.

Capture billable expenses, automate markups and produce precise, professional invoices for simpler billing workflows.

- Set rates and markups by employee, equipment, materials item, subs, cost code and more.
- Assign billing rates specific to customers and jobs.
- Gather, proof and modify billings on detailed worksheets.
- Define custom markups by fixed rate, percentage or additional amount.
- Perform itemized adjustments or complete reversals.
- Print pre-defined or custom invoices.



Build-It Construction
17999 Foltz Industrial Parkway
Strongsville, OH 44149
builditconstruction.com

T&M INVOICE

Danders Corporation
2997 Washington Blvd
Cleveland, OH 44133
JOHN RANDOLF

INV # 200
INVOICE DATE 2/5/2019
DUE DATE 3/4/2019

LABOR

DATE:	EMPLOYEE #:	NAME:	TRADE:	HRS.	RATE	AMOUNT:
8/9/2019	177	Allan, Craig	Electrician - Foreman	8.00	95.00	760.00
8/9/2019	178	Cashman, Arthur	Laborer	6.00	55.00	330.00
8/9/2019	169	Stevens, Rick	Electrician	6.00	65.00	390.00
TOTAL LABOR: \$						1,480.00

MATERIALS

DATE:	VENDOR NAME:	PRICE:
9/15/2019	E.J. Kenney Contracting Co.	3,740.00
9/29/2019	Vic Industrial Supply Company	2,698.30
TOTAL MATERIALS: \$		6,550.50

SUBCONTRACTS

DATE:	VENDOR NAME:	PRICE:
8/10/2019	Stevenson Contracting Company	5,113.06
8/19/2019	Wilson & Sons Construction	9,968.00
TOTAL SUBCONTRACTS: \$		15,081.06

EQUIPMENT

DATE:	EQ DESCRIPTION:	HRS.	RATE	AMOUNT:
9/12/2019	D4-D Dozer	8.00	170.00	1,360.00
9/12/2019	D3-B Dozer	7.00	114.00	798.00
9/14/2019	D4-D Dozer	5.00	170.00	850.00
9/14/2019	D3-B Dozer	6.00	114.00	684.00
TOTAL EQUIPMENT: \$				4,090.00

LABOR: \$ 1,480.00

MATERIAL: \$ 6,550.50

SUBCONTRACT: \$ 15,081.06

EQUIPMENT: \$ 4,090.00

TOTAL INVOICE: \$ 27,201.56

UNIT PRICE BILLING

Streamline Unit Price Billing.

Cover your DOT or federal agency jobs with easy itemized and quantity-driven billing.

- Quickly create billing estimates.
- Import bids from state DOTs, Excel and estimating software.
- Print estimates as AIA-format documents.
- Post to job cost reporting and A/R automatically.

Contractor: Build-It Construction
17999 Foltz Industrial Parkway
Strongsville, OH 44149

Contract ID: 12-94-pa
Project ID: R10071
Estimate No: 2
Estimate Period: 08/01/2019 To 08/31/2019

Estimate Date: 02/28/2019
Due Date: 03/27/2019

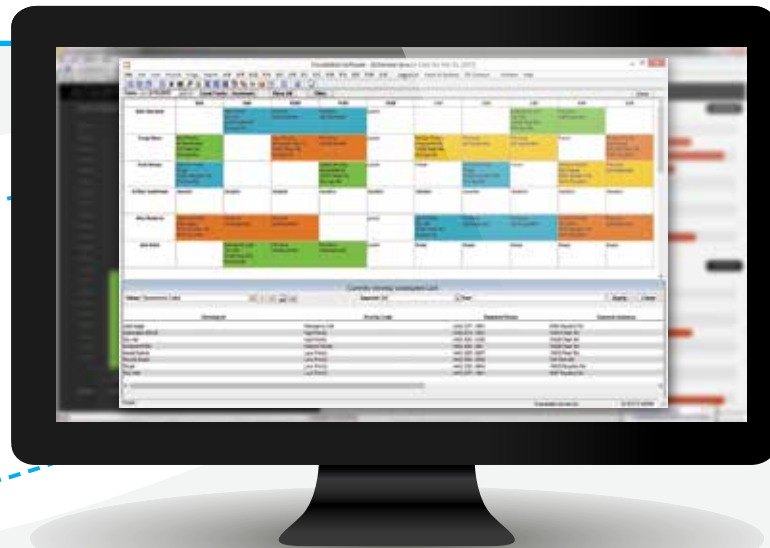
Bidder ID: 12-345-90
Contract: 12-94-pa
Submit To: PennDOT
132 Smith Ave.
Philadelphia, PA 12341-3422

Contract Price: 1,055,089.10
Retainage %: 10.0000
Federal ID: 34-3453-123
County: Erie County
Internal Job No: 79
Bid No: 793

Line No	Item No	Description	Unit	Bid Quantity	Unit Price	Quantity	Amount	To Date
0001	206001	Flowable Select Material	CY	250.000	160.0000	50.000	8,000.00	150,000 24,000.00
0002	207001	Stone Backfill	TONS	6,032.000	20.2500	3,224.000	65,286.00	5,724.000 115,911.00
0003	208001	Fence Removal	LF	178.000	13.0000	62.000	930.00	111.000 1,665.00
0004	210207	Unclassified Excavation	CY	63,827.000	5.3000	18,945.000	100,408.50	50,968.002 270,130.41
0005	210601	Compacted Embankment	CY	84,976.000	6.5000	4,2345.000	275,242.50	66,332.000 431,158.00
Estimate								To Date
Total: 449,867.00								842,864.41
Retainage: 44,986.70								84,286.44
Amount Paid: .00								.00
Current Amount Due: 404,880.30								758,557.97

ASSIGN, ORGANIZE AND BILL.

Simplify your service operations — from assigning calls and organizing schedules to tracking quotes and billing.



Control an Interactive Dispatch Board.

Easily schedule and assign new calls, modify or cancel appointments, change technicians, and send updates from a drag-and-drop dispatch board.



Customize call info, headings and more.



Organize schedules by time or shift number.



Color code by priority, service type, tech or status.



See arrival and completion times for each call.



Set recurring service schedules from quotes or contracts.

Integrate Your Accounting.

Bill right from Service Dispatch and automatically update A/R, payroll and inventory counts.

- ✓ Create custom invoice designs.
- ✓ View billed and unbilled jobs.
- ✓ Automate monthly contract billing.
- ✓ Track profitability by location, service type, tech and customer.

Mobilize Your Software.

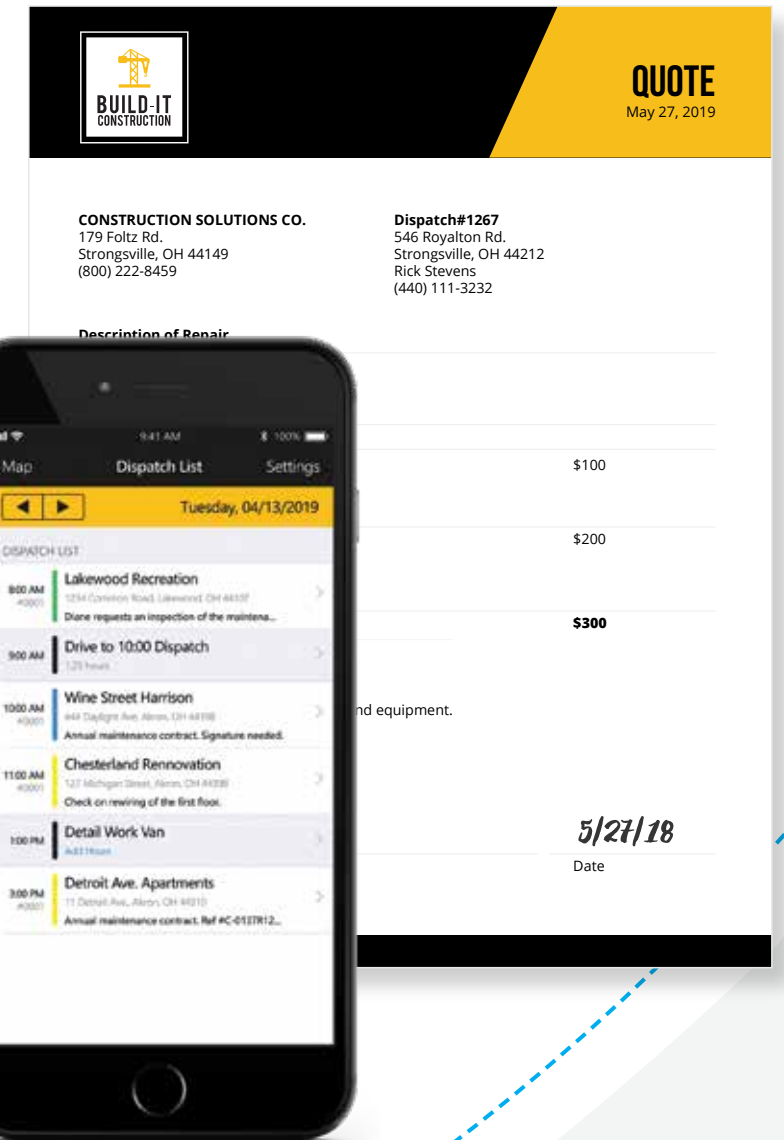
Communicate with the field via text message updates or the Service Dispatch mobile® app.

- ✉ Send dispatch details, including GPS navigation, service history and equipment info.
- ✉ Clock in and out on mobile devices, log materials used, and submit dispatch notes.
- ✉ Capture and send signatures on custom service review forms.
- ✉ Take and upload service site photos.

Report the Field.

Pinpoint call statuses, analyze your profitability and create service billing documents.

- ✉ Manage inventory and reorder points.
- ✉ Track equipment installed, warranties and maintenance.
- ✉ Print dispatches and work orders.



FOR A LIVE DEMO, CALL US AT (800) 246-0800.



CAPTURE, TRACK AND SYNC.

Record time and field log data from the jobsite with your mobile devices, and send it all back to your FOUNDATION® database remotely.



Enter and Manage Timecards.



Enter single timecards by employee.



Clock in and out with the tap of a button.



Use grid timecards to capture daily labor.



Add reimbursements and per diems.



Geotag activity for each employee.



Capture and document timecard signatures.

FOR A LIVE DEMO, CALL US AT (800) 246-0800.

Review and Route Conveniently.

Track and manage employee timecards wherever you are.

- ≡ Set custom routing to review, mark up, send back or approve time.
- ≡ View and filter submitted time reports for any date.
- ≡ Send data to FOUNDATION® in the office instantly.

Capture Field Data as It Happens.

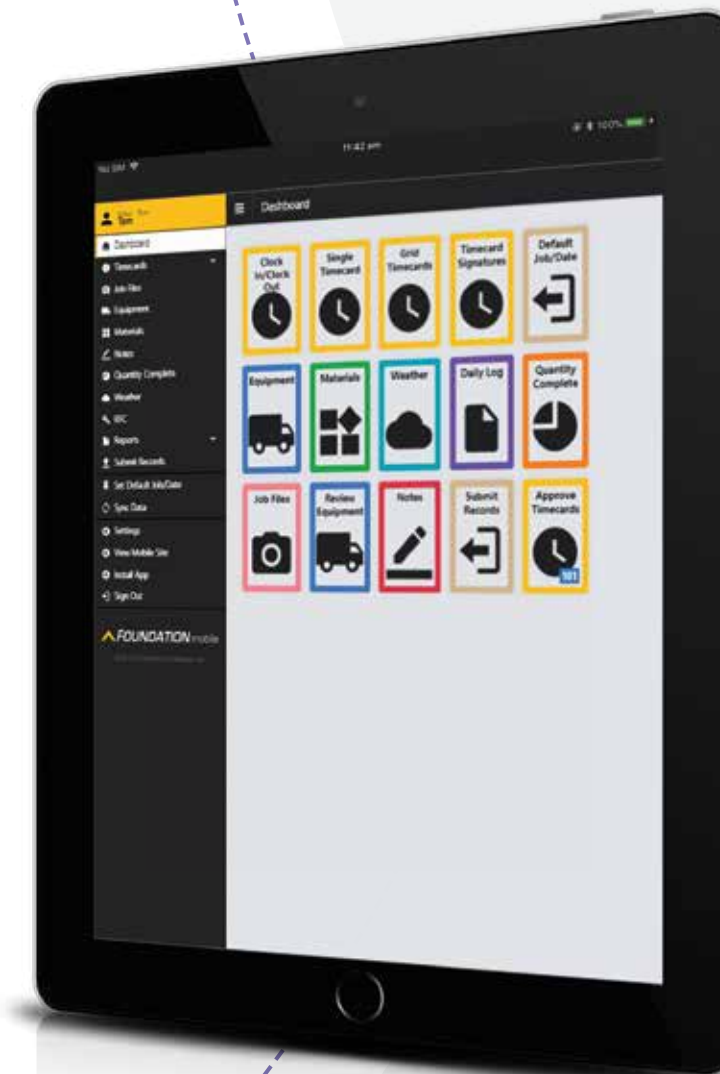
Use your tablet, laptop or smartphone to take a complete snapshot of the jobsite.

- ✓ Record transferred materials and inventory receipts.
- ✓ Capture equipment usage, including idle and downtime.
- ✓ Update quantities complete on the spot.
- ✓ Enter complete RFCs with descriptions.
- ✓ Enable geolocation to auto-fill weather logs in one click.
- ✓ Take and upload jobsite photos.
- ✓ Save and manage notes by job and date with custom priority codes.

Report and Sync Easily.

See a full overview of the day's activity from your mobile devices.

- ≡ Review detailed daily log reports on your mobile device.
- ≡ Submit approved data, logs and RFCs to FOUNDATION® remotely.





SERVICE DISPATCH MOBILE®

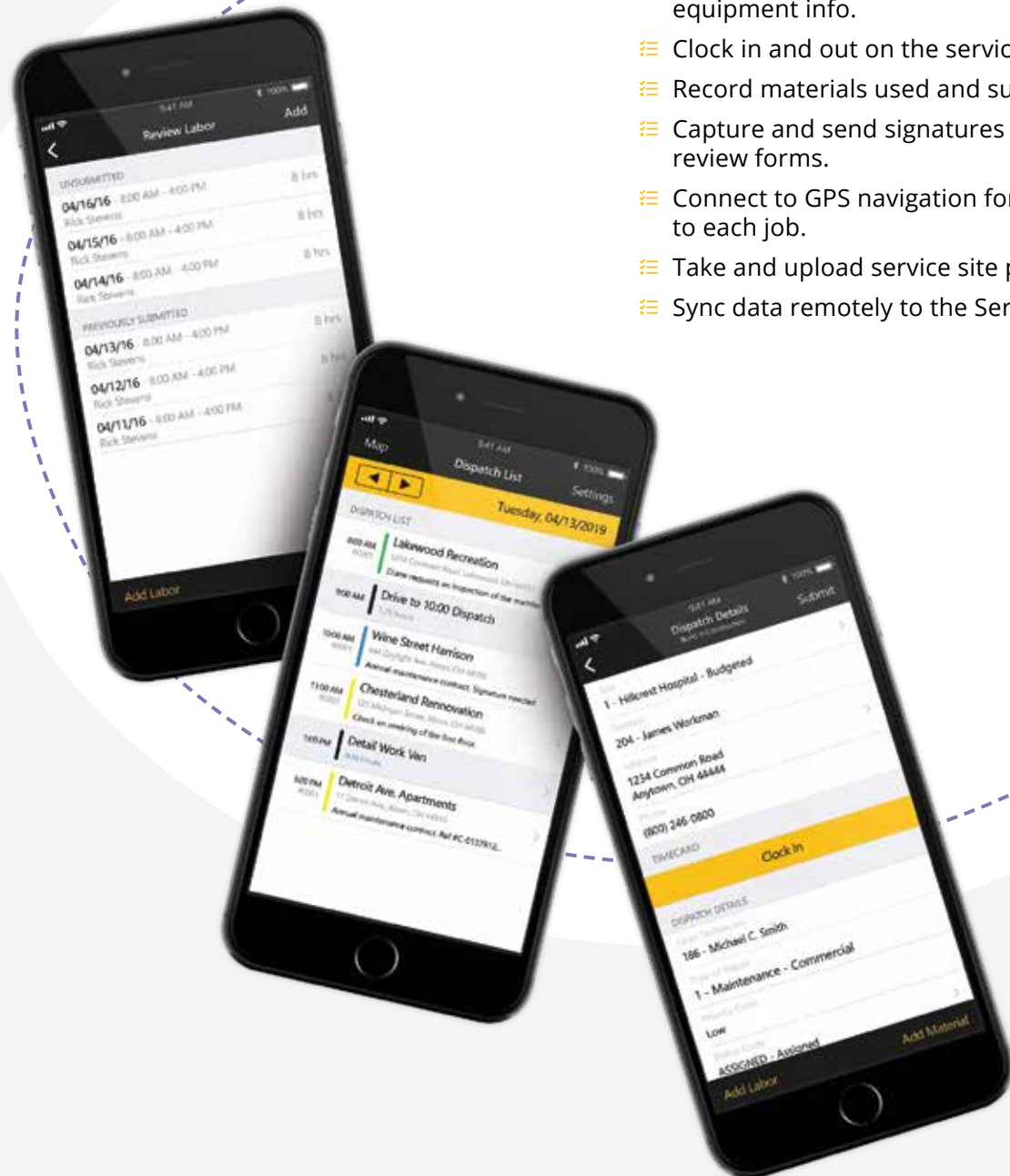
EQUIP TECHS WITH INFO THEY NEED.

Send your technicians into the field with a full toolkit — including features to track dispatch assignments and work orders.

Manage Dispatches in the Field.

Receive assignments, preview your day and keep the office updated on dispatches.

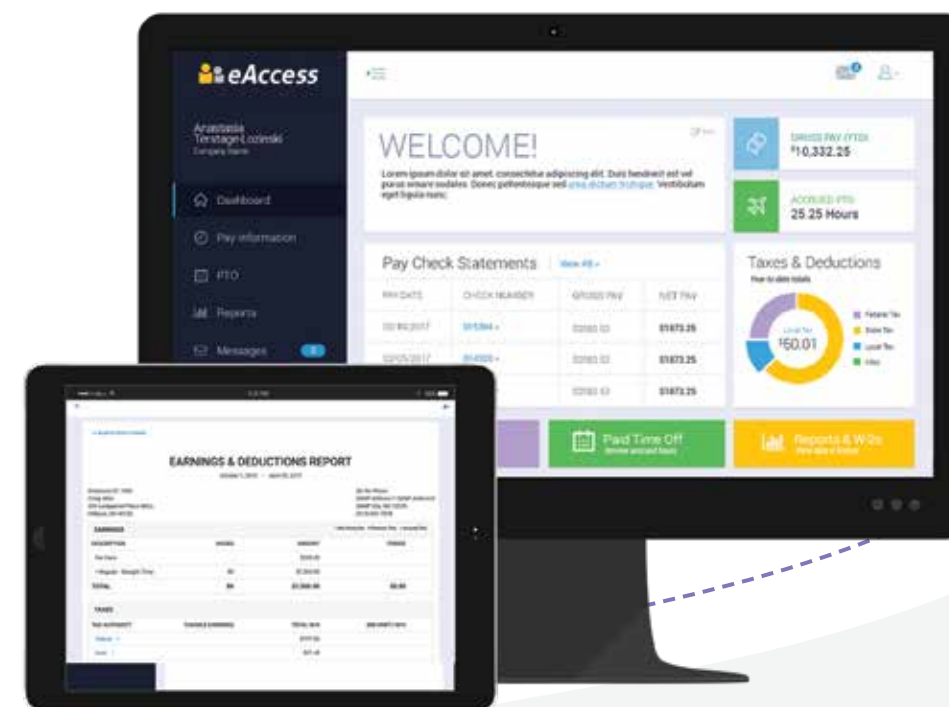
- See dispatch details, including service history and equipment info.
- Clock in and out on the service site.
- Record materials used and submit dispatch notes.
- Capture and send signatures on custom service review forms.
- Connect to GPS navigation for the best route to each job.
- Take and upload service site photos.
- Sync data remotely to the Service Dispatch Module.



EMPLOYEE PAYROLL PORTAL

CONNECT YOUR EMPLOYEES.

Give your team members immediate, secure access to their payroll information with the eAccess employee payroll portal.



View eAccess on desktop and mobile.

Access Your Payroll Information Instantly.

Log in from anywhere into your personal, secure account, connected right to the Payroll Module.

- View past and current pay stubs.
- Track your vacation accruals and PTO history.
- Review deductions and taxes.
- See the most up-to-date payroll data right from FOUNDATION®.

FOR A LIVE DEMO, CALL US AT (800) 246-0800.



TRAINING & SUPPORT

GET A ROADMAP FOR SUCCESS.

From the moment you become a client, we're responsible for your success. So we take the time and resources to make sure you're comfortable, confident and supported all the way.



(1) MEET YOUR TRAINING TEAM.

You'll start by meeting your training team so they can get to know your business and goals. They'll build a plan for your company and structure the learning process to work for you.

(2) LEARN AND SET UP YOUR SYSTEM.

Your trainer will assist you to set up the maintenance items that will form the basis of your future transactions and get you familiar with the software.

(3) PRACTICE.

You'll continue learning the software with guided experience in a practice database — including timecard entry, billing, paying invoices, managing change orders and much more.

(4) TAKE IT LIVE.

Once you're ready, you'll start entering live transactions, and your trainer will help you tie out your old system to FOUNDATION®.

(5) SETTLE IN.

After going live, your trainer will still be there to help you settle in, review what you've learned, and ensure you're feeling comfortable and confident.

FINALLY, WE'LL TRANSITION YOU TO THE SUPPORT TEAM THAT WILL BE WITH YOU THE REST OF THE WAY!

Count On Our Support.

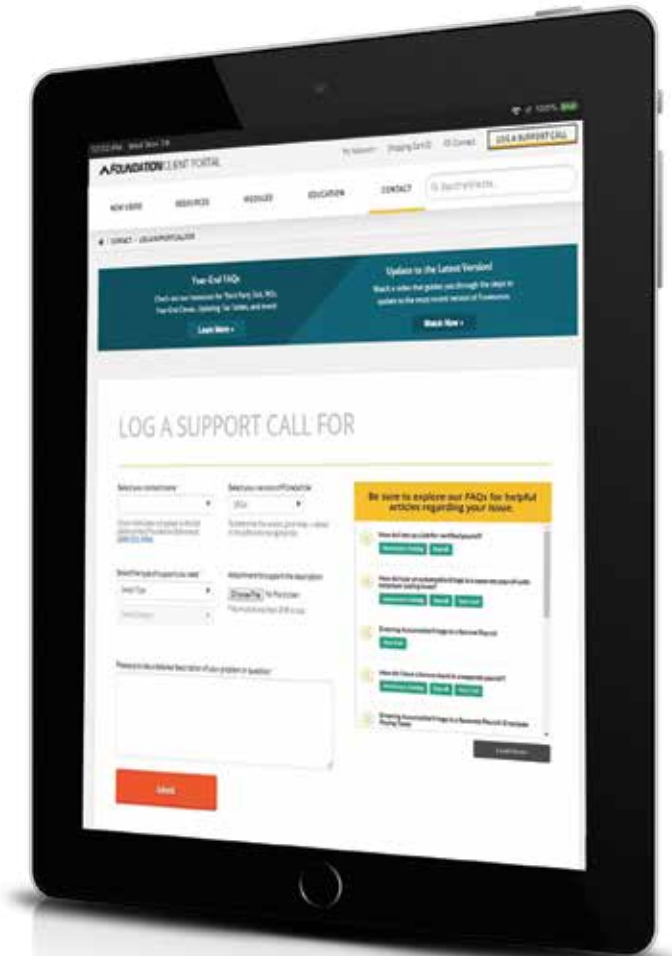
Enjoy unlimited phone support, housed entirely in our corporate office, that's never outsourced and leads the industry in response times.

- ✓ Easily request assistance through your software, online or by phone.
- ✓ Speak with live help when you call.
- ✓ Benefit from extended hours to cover clients coast-to-coast.

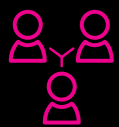
Leverage Our Continuing Education.

Take advantage of numerous opportunities for professional development around FOUNDATION®.

- ✎ Join Foundation College classes across the country on focused topics.
- ✎ Log in to access a free knowledge base with how-to videos and guides.
- ✎ Sign up for expert webinars on using FOUNDATION® to elevate your business.
- ✎ Attend our user conference to network, learn and have fun with our team!



FOR A LIVE DEMO, CALL US AT (800) 246-0800.



REACH YOUR FULL POTENTIAL.

However your business grows or changes, keep the next goal always in reach with an expert consultant to guide you — at your offices or online.

Optimize Your Setup.

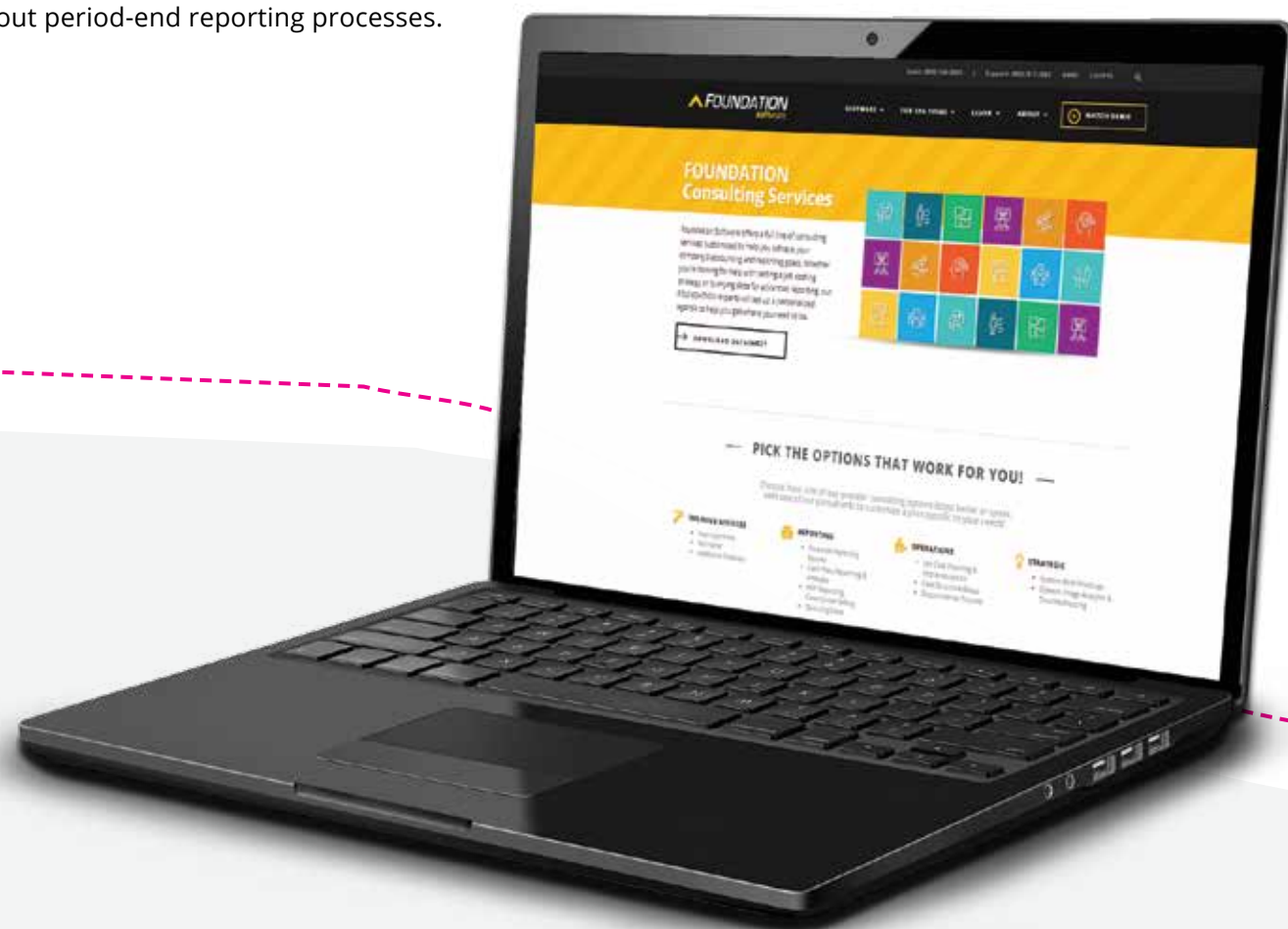
When things change or time passes, let a consultant evaluate your system to ensure your job costing, G/L, payroll and more are still set up optimally for the future of your business.

- Review your system database.
- Examine job costing and G/L structures.
- Set up prevailing wage and union payrolls.

Improve Your Processes.

Let us work with your team to help align your processes and systems to make your jobs easier and more efficient.

- Explore WIP and overhead adjustments.
- Streamline tie-outs like aging and liabilities.
- Smooth out period-end reporting processes.



Bring in Additional Training.

Add training for new employees, cross-train your team or just take an opportunity to refresh any skills on a particular system area.

Level up Your Reporting.

Get advanced reporting tailored to your needs, along with instruction that can empower you to create and customize your own tools and reports.

- Look at customized WIP and over/under billing.
- Establish cash flow measurements and financial ratios.
- Build and learn automated data queries.

Integrate Additional Systems.

Talk with your consultant to help identify your best options for integrating with other software for more streamlined workflows.

- Connect your estimating software to FOUNDATION's job costing.
- Tie out your project management systems.
- Integrate with field log and timekeeping apps.



Continue the conversation.

You've already seen our video product tour. Now we want to learn about you. During your personal demonstration, we'll talk about:

- ☰ your business.
- ☰ where FOUNDATION® is strong — and where it's not.
- ☰ the features you want to see.
- ☰ other vendors you might want to talk to.
- ☰ implementation and training strategies.



www.foundationsoft.com | (800) 246-0800

